



**Ms. Varunya Khemthong**  
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Varunya has 16 years of experience at AIS (Advanced Info Services). She took multiple roles in leading strategic planning & organization development team and also as a manager of learning management system. **She has wide experience in developing digital leaders and in organizational transformation.** Besides, she is an excellent facilitator who has extensive experience facilitating development programs and activities for all levels from C-level executives to operational participants. She always receives extraordinary and positive feedback from organizations and their Executives, especially in the areas of organizational savvy, collaboration, strategic sales and organizations' strategy. Varunya is a certified instructor of AcComm Group's global programs.

What sets Varunya apart from most facilitators in the industry is her ability to connect with her audience instantly with her authenticity and energetic style. Her dedication to excellence and passion in her work has made her a sought-after trainer in sales, customer service and other leadership & management training.

Varunya has successfully designed and delivered a full range of human capital development programs for leading organizations in Thailand. Her core area of expertise is also developing unique solutions and the delivery of competency-based training in sales, customer service, negotiation, leadership, supervisory, project management, systematic problem solving & decision making etc. Our clients are always pleased with her practical and creative learning & development solutions.

Varunya had Bachelor degree in Business Administration and Industrial Psychology and MBA in marketing - Modern Management Program. She also completed the certificate program "Communication and Collaboration in the Digital Age from MIT Management Executive Education. She has designed and delivered various excellent programs for Ogilvy Group Thailand, Unilever, Samsung, SCG Packaging, ThaiBev, Häfele, Starbucks, Disney (Thailand), MEA, EXIM Bank, KBTG, HSBC, BAY, CPF, SC Asset, TMB etc..